RESILIENCE IN A PERIOD OF LOSS, GRIEF, & ANXIETY

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HARVARD BUSINESS SCHOOL



The Double-Bind of Adversity

Hardships and difficulties the likes of which you have not encountered before

- Magnitude
- Complexity
- Frequency
- Quantity



Those who turn to you when they encounter hardships and difficulties the likes of which they have not encountered before

2 Layers of Adversity:

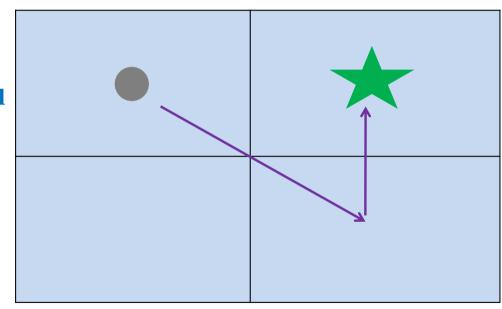
When the world hits in you in the face When you go through the challenge of adapting

Learning Path

Do it well

HOW WELL you do it

Do it poorly



Wrong thing

Right thing

WHAT you do

Agenda

Resilience

How Adversity Shows Up

- in our lives
- human psychology

4 Tools for Building Personal Resilience

Resilience

Engineering term

 amount of energy a material can absorb and still return to its original state

the ability to recover quickly

the ability to respond constructively to hardships

Resilience the ability to respond constructively to hardships

Response to Adversity

- Situations that outstrip your immediately available set of resources, knowledge, and skill
- Unexpected negative occurrences
- Resistance, obstacles
- Setbacks, failures, disappointments

...whether a stream of ongoing little ones or periodic significant ones

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Taking Stock: Adversity Inventory

Adversity in your life:

Think about the past month.

Using the worksheet, generate a list of:

- Setbacks, negative events, disappointments
- Sad outcomes, hassles, annoyances, frustrations, obstacles

Sort these into the four cells.

	PERSONAL	PROFESSIONAL
MAJOR		
ROUTINE		

How Adversity Shows Up

The Adversity Reflex

The Adversity Reflex

Adversity

Emotional Grip

- Deflated
- Victimized

Soundtrack of Thoughts

Brain works overtime looking in rear-view mirror to analyze, explain, and attribute blame

Counterproductive Behavior

- Demonize
- Retreat
 - •From Problem
 - •From Others
- •Redouble effort. . .in existing direction

Resilience in a Period of Loss, Grief & Anxiety

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Agenda

3 Faces of Adversity

How Adversity Shows Up

- in our lives
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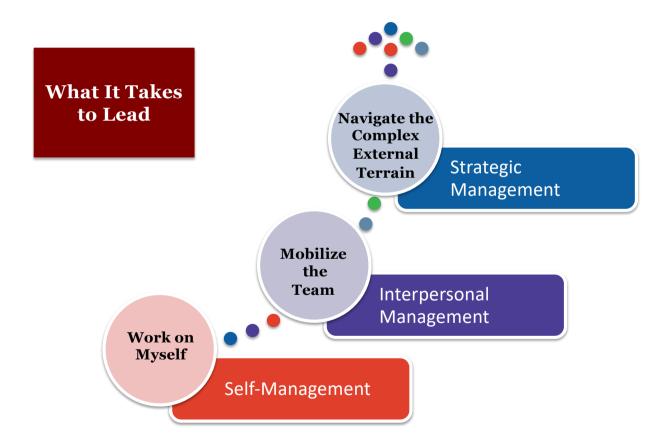
4 Tools for Building Personal Resilience

...turning in the direction of the skid

Granting Yourself Permission: Why Investing in Yourself NOW Matters

Inside-Out Leadership

Outside-In Leadership



Agenda

3 Faces of Adversity

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4 Tools for Building Personal Resilience

Exercise: Documenting Adversity

Select an instance of adversity you are currently facing, or a recent example that you feel you did not handle well.

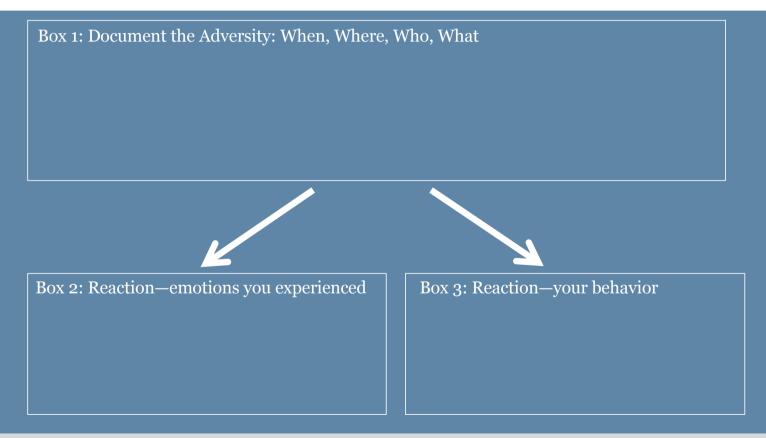
A difficult situation that is stretching you

The more personal & difficult, the more you'll get out of the exercise

Tool #1: Write it Down

Use a second worksheet that looks like. . .

Document Adversity Worksheet—Practice



Tool #1: Write it Down

- Complete Box 1
 - just the facts!
 - 3 to 5 bullet points
- Complete Boxes 2 and 3
 - be honest with yourself!
 - 3 to 5 bullet points for each

Document Adversity Worksheet—Practice 5 Minutes, No More

Box 1: Document the Adversity: When, Where, Who, What Box 2: Reaction—emotions you experienced Box 3: Reaction—your behavior

The Adversity Reflex



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Tool #2: Releasing the Emotional Grip

- 1. Recognize the emotion catch it & label it then give yourself a timeout
- 2. Breathe through your heart
- 3. Invoke a positive feeling
 - Gratitude
 - Outdoor location
 - Memorable experience of joy
- 4. Generate possible alternative actions: what **COULD** I do

Based on Bruce Cryer, Rollin McCraty, and Doc Childre, "Pull the Plug on Stress," *Harvard Business Review*, July 2003: 102-107; Ting Zhang, Francesca Gino, and Joshua Margolis, "Does 'Could' Lead to Good? On the Road to Moral Insight," *Academy of Management Journal*, 2018: 61: 857-895

The Adversity Reflex

Tool #2: Breathe through Your Heart



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Resilience in a Period of Loss, Grief & Anxiety

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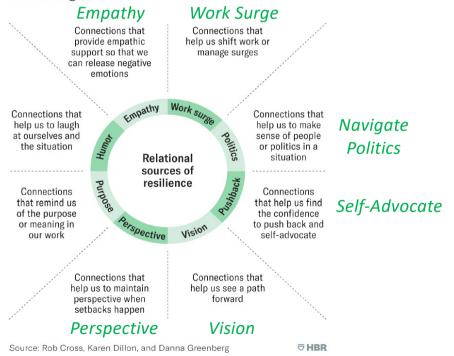
But how do I shift toward constructive behavior when adversity pours down upon me?

And how do I help others shift toward constructive behavior?

Tool #3: Build & Draw Upon Your Network for Help

What Are Your Top Relational Sources of Resilience?

A well-developed network of relationships can help you rebound from setbacks. Identify the spheres that are most important to you. Are you falling short in some categories?



providing?

The Secrets to Building Resilience by Rob Cross, Karen Dillon and Danna Greenberg https://hbr.org/2021/01/the-secret-to-building-resilience

Humor

Purpose

Poll Q1: Which 2 have

you most needed?

Q2: Which 2 have

you found yourself

Tool #4: Structure How You Coach Others (and Yourself)

The Adversity Reflex

Tool #2: Breathe through Your Heart Adversity
Tool #1:
Write
It
Down!

Emotional Grip

- Deflated
- Victimized

Tool #4: Structured Coaching Tool #3: Draw on Your Network

Soundtrack of Thoughts

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> Tool #4: Structured Coaching

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Tool #4: Structured Coaching

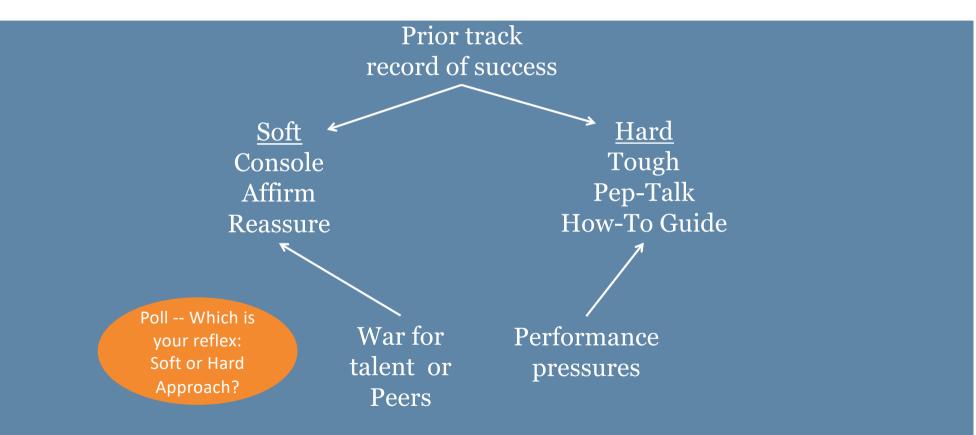
Ingredient #1: Structured Process

5 Minutes Share the Challenge

1 Minute Quiet Thought 3 Minutes Coaching as Questioning

Ingredient #2: Ask Questions (vs. Dispense Answers)

Shift #1: Shift How You Approach Coaching



Shift #1: Shift How You Approach Coaching

Soft and Hard

• Common Invisible Assumption:

"How can I get you over this hill?"

Smart Coaching

• Assumption:

"How can we use this hill to build your capability to get over the next one?"

Green = the focal actor Yellow = central task Blue = the goal

Shift #2: Listen Differently From "To Do" to "To Support"

Listen To Do

- -Listening to respond, guide, direct, fix
- -Listening for: where to intervene

Listen To Support

- Listening to have one's presence felt & to embrace
- -Listening for: the experience they are going through

Listening Well

Mirror Response

Bill: I am so distressed and I just can't focus enough to get my work done.

Amy: I feel the same way. Just too much going on and the deadlines are still in place.

Support Response

Bill: I am so distressed and I just can't focus enough to get my work done.

Amy: What's been most distressing to you?

Amy: Which tasks are weighing on you most?

Charles Derber in Celeste Headlee, We Need to Talk: How to Have Conversations that Matter(New York: Harper Collins, 2017: pp. 105-107). Charles Derber, The Pursuit of Attention: Power and Ego in Everyday Life, 2nd ed (New York: Oxford University Press, 2000)

Listening Well: Your Turn

Mirror Response

Amy: My kids are scared one minute and out of control the next, my parents call me all the time, and I'm overwhelmed

Bill:

Support Response

Amy: My kids are scared one minute and out of control the next, my parents call me all the time, and I'm overwhelmed

Bill:

Shift #3: Shift to Response Oriented Thinking

Respon

Capacity to

Control Which features of this situation can I (even potentially) improve? Impact What sort of positive impact can I personally have on what happens next?

Breadth

How can I contain the negatives of the situation and generate currently unseen positives?

Duration

What can I do to begin addressing the problem now?

Size and Scope

Resilience in a Period of Loss, Grief & Anxiety

Source: Margolis and Stoltz

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Tool #4: Structured Coaching

Ingredient #1: Structured Process

<u>5 Minutes</u> Share the Challenge 1 Minute Quiet Thought 3 Minutes Coaching as questioning

Ingredient #2: Ask Questions (vs. Dispense Answers)

The CIBD Questions



<u>Do</u>: What are the facets of the situation you can <u>potentially</u> influence? <u>Visualize</u>: How would the person you emulate & admire act? <u>Lead</u>: Work with your team to identify all the facets of the situation the team can influence.



<u>Do</u>: How can you step up to make the most immediate, positive impact on this situation?

<u>Visualize</u>: What impact will your <u>efforts</u> have on those around you? <u>Lead</u>: What can you do to mobilize the efforts of those hanging back?



<u>Do</u>: What can you do to address the potential downside? What can you do to maximize the potential upside? . . . by even 10%?

<u>Visualize</u>: What strengths and resources can you/your team develop by addressing the adversity?

<u>Lead</u>: Identify with your team what you can each/all do to at least increase the chances this will turn out okay.



<u>Visualize</u>: What do you want the situation to look like on the other side of this adversity?

<u>Do</u>: What can you do in the next few hours to move in that direction? <u>Lead</u>: Formulate a sequence of steps and ongoing process for confronting the adversity. Brief your team and solicit input.

The Adversity Reflex

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Why Your Own Resilience Matters: Using Yourself to Build Communal Resilience

Personal Imprint
Community: The Social First-Aid Kit

Personal Imprint: How Others Want to Experience You

Credible

Competence – has the capacity to grasp the business and take the team where it needs to go

Humility – acknowledges others' contributions and own areas of limitation

Resolve – steadfast commitment to see things through to completion

Approachable

Authenticity / Humanity – a reflection of who you truly are as a person – guarded or more open

Warmth – someone who is likable and cares about us as a person

(Q1) Which are your personal strong suits?

(Q2) Which do those around you most need from you now?

Aspirational

Elevation – someone whose high expectations others feel energized to pursue



Faith – creates a sense of possibility and confidence that it can be achieved

Sparking these efforts

Community: The Social First-Aid Kit

Information

- Updates
- What you can offer + What you need
- Where to access resources & help

Ongoing/routine connection

- Social connectedness
- Multiple sub-groups
- Instrumental/functional and thereby social

Emotional support

A Final Note on Resilience: A Postcard from HBS

We are thinking of you, here to support you



Wherever you find yourself, thank you for making a difference.



Resilience Resources

As we grieve and persevere collectively, hopefully these resources will help you deal with grief, build resilience, manage anxiety, and care of yourself and others during these times of acute adversity.

https://www.harvardbusiness.org/resilience-resources





Thank you!

